



Stage	Requirement to progress	Be.EV activities	Introducing Agent responsibilities
Submitted Site (Day 1)	Pass site suitability review Discussion established with site contact If passed then change to 'target site', otherwise 'rejected site'	Desktop review of site suitability, discuss with agent. Initiate contact with site owner / freeholder	Site submitted in writing to Be.EV for consideration (Send to sites@be-ev.co.uk). Facilitate contact with site contact.
Target Site	Detailed site suitability passed (e.g. Power availability) Iduna CEO site sign-off Commercial terms agreed with site owner/freeholder and Iduna If passed then change to 'accepted site', otherwise 'rejected site'	Be.EV work with the site owner/ freeholder to assess the suitability of site for the installation of electric vehicle charging infrastructure. Propose commercial terms to site owner/freeholder	Facilitate ongoing discussions with the site owner / freeholder as agreed with Be.EV
Accepted Site (Within 180 days)	Successful signing the lease/acquiring the freehold within 180 days following initial receipt. Pass triggers payment of finder's fee; otherwise 'rejected site'	Agree lease / acquire freehold with the site owner/freeholder. Iduna CEO approves finder's fee payment	
Rejected Site	All Rejected Sites will not be eligible for any finder's fee. The site will no longer have any association with the party who submitted the site, but it can be eligible for use by Be.EV as an EV charging location in the future. By accepting the terms of this promotion, you agree you will have no claim for the cash prize on Submitted Site(s) that become Rejected Sites or sites that Iduna are already in dialogue with prior to submission.		